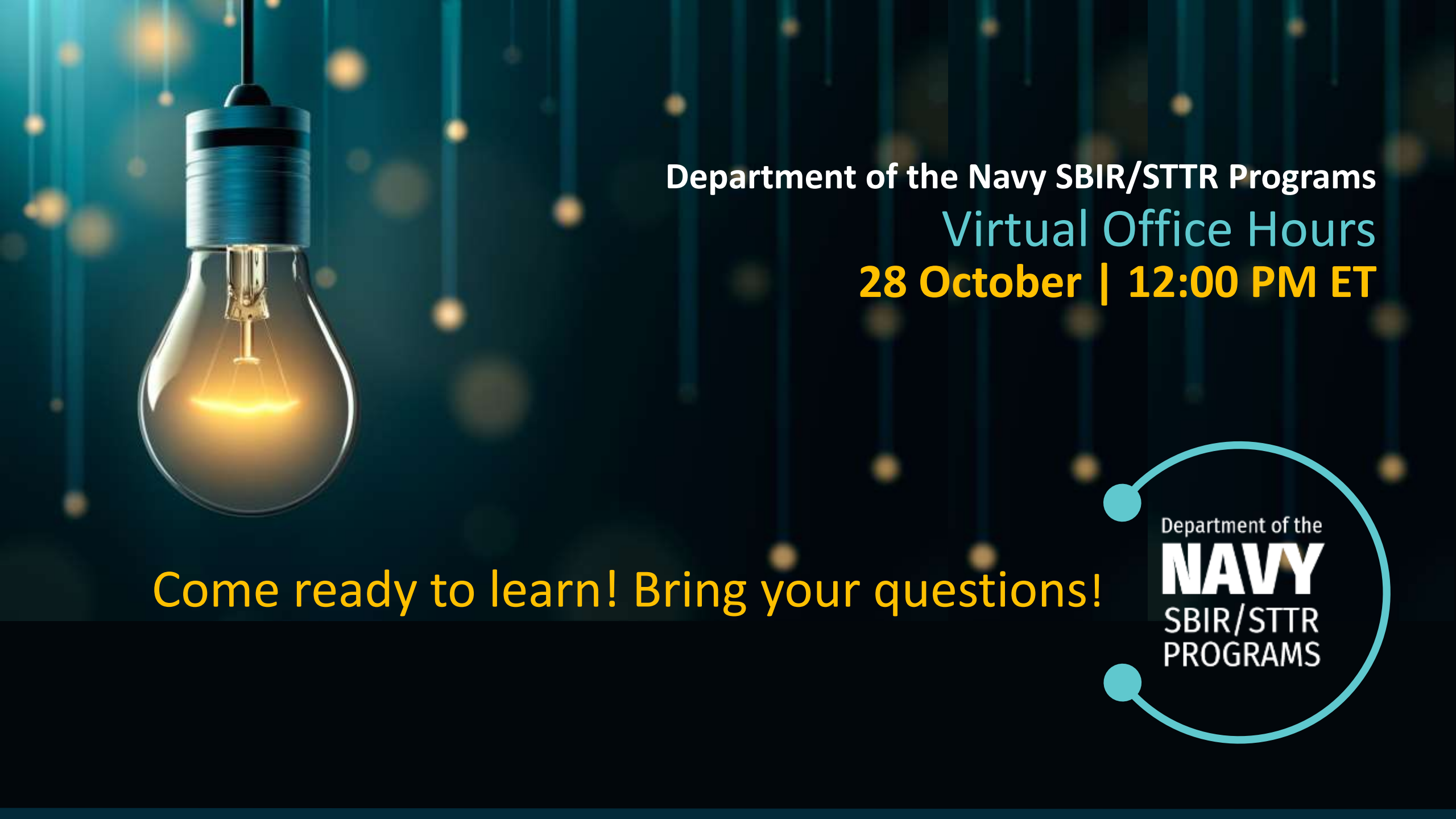

Department of the Navy SBIR/STTR Programs
Virtual Office Hours
28 October | 12:00 PM ET
Come ready to learn! Bring your questions!
Department of the
NAVY
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Department of the NAVY SBIR/STTR PROGRAMS

Our Organization

Eight Systems Commands

NAVAIR
Aircraft, weapons, and systems

NAVSEA
Ships, submarines and combat systems

ONR
Scientific research with academia and industry

NAVWAR
Capable and secure communications and networks

MCSC
Capable and cost-effective systems for expeditionary and crisis-response operations

SSP
Lifecycle support for submarine-launched fleet ballistic missiles and strategic weapon system

NAVFAC
Facilities engineering and acquisition

NAVSUP
Supply chain, acquisition, operational logistics

How We Work

Mission-Driven Processes

- **Alignment to mission requirements**
- **Sponsoring organizations, resources to transition**
- **Transition-driven topics**
  - Conventional – solve a known problem
  - Direct to Phase II – bring your mature technology
  - Open – pitch your revolutionary idea
- **Critical Technology Areas**
  - Applied Artificial intelligence (AAI)
  - Biomanufacturing (BIO)
  - Contested Logistics Technologies (LOG)
  - Quantum and Battlefield Information Dominance (Q-BID)
  - Scaled Directed Energy (SCADE)
  - Scaled Hypersonics (SHY)

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DON SBIR/STTR Programs

Small Business Innovation Research and Small Business Technology Transfer Programs

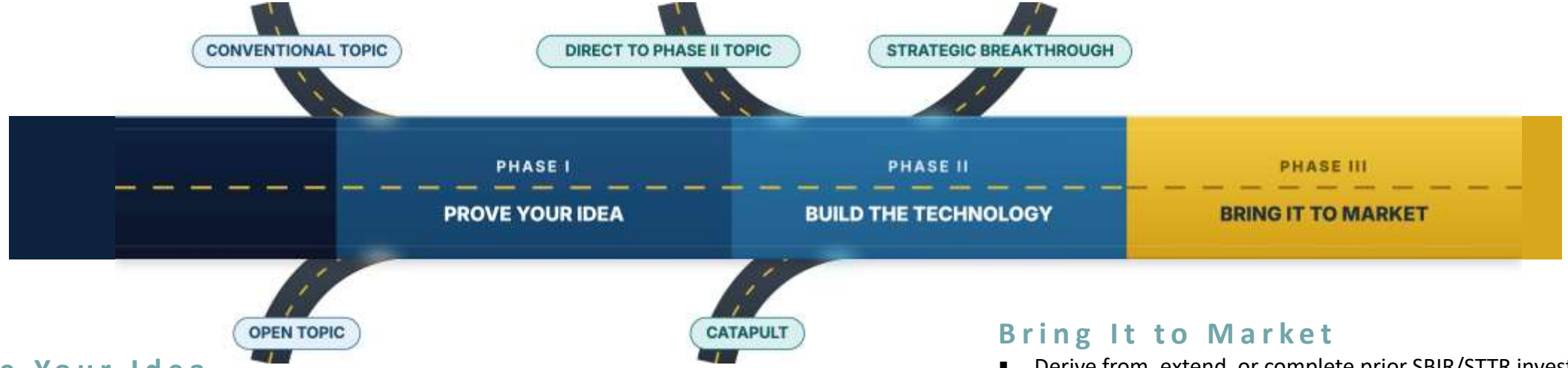
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Accelerating Innovation into Naval Capability

- Small business opportunity to meet Federal research and development needs (topics)
- U.S. owned and operated; venture capital-backed firms welcome
- Intellectual property rights stay with the small business

Build the Technology

- Principal research effort expected to produce a well-defined deliverable prototype
- Catapult: capitalizes on prior SBIR/STTR investment to meet Naval priorities
- Strategic Breakthrough: high-priority Phase II technology accelerated into operational use and programs of record



Prove Your Idea

- Topics released first Wednesday of every month
- Entry Points
  - > Conventional Topic: acquisition-aligned, PAE-sponsored
  - > Open Topic: proven solutions to address broad technical priorities
  - > Direct to Phase II: demonstrated feasibility, straight to development

Bring It to Market

- Derive from, extend, or complete prior SBIR/STTR investment
- Leverage Naval-funded Transition Programs – STP, Navy Launch, DON SEC – to identify markets/partners
- Work with Portfolio Acquisition Executives to operationalize and transition emerging capabilities into Programs of Record
- Drive technology integration and milestone execution on major defense platforms in coordination with industry primes

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DoW Solicitation Schedule

- DoW releases topics the first Wednesday of every month

Key Points

- BAA and CSO in each release
- **Pre-Release** allows for direct Q&A between industry and the topic technical point of contact (TPOC)
- **Open** is the period when proposals are submitted; all Q&A is now public
- Use templates and submit proposal that meets the stated topic need
- **Close** occurs at 12 PM ET; proposals must be submitted/certified in full by the proposer before this time

DoW BAA and CSO Details:
https://www.dodsbirsttr.mil/submissions/login

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5 **NAVSEA**
SBIR Phase I
CONVENTIONAL
Topics

1 **ONR**
SBIR Phase I
OPEN
Topic

Department of the Navy SBIR/STTR Programs

FY27 RELEASE 1

Pre-Release: Through 27 October | Open: 28 October | Deadline: 25 November at noon EDT

How to Participate

America's Seed Fund

Department of the NAVY SBIR/STTR PROGRAMS

1

About SBIR and STTR: Learn How the Programs Work
https://www.sbir.gov/

2

Get Started: How to Apply, Determine Eligibility
https://www.sbir.gov/apply

All Participating Federal Agencies

3

Find topics and funding opportunities for all participating federal agencies
https://www.sbir.gov/topics

4

Learn and follow proposal development guidelines and instructions for all participating Federal Agencies
https://www.sbir.gov/participating-agencies

Department of War (DoW)

3

Research DoW focused Topics Consistent with your Business Strategy
https://www.dodsbirsttr.mil/topics-app/

4

Use DoW Templates and Submit Proposal that Meets Topic Need
https://www.dodsbirsttr.mil/submissions/login

Use Navy-specific templates and forms available at:
https://www.navysbir.com/links_forms.htm

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Solicitation/Topic/Proposal Numbering

Department of the NAVY SBIR/STTR PROGRAMS

Example

Component Code	FY	1–Character Program Identifier	Solicitation	2-Digit Release Number	Dash	Phase Type*	Topic Type	3-Digit Topic Number	4-Digit Proposal Number
3-Character Component Identifier—DON for Navy	26	B = SBIR T = STTR	X = CSO Z = BAA	01-12	-	D = DP2 N = Phase I	P = Open V = Conventional	001+	0001+

Topic Number Example 1: DON26BX01-DP001. Proposal Number Example 1: N26BX-DP001-0001.
This is a DON topic/proposal under the FY26 SBIR CSO Release 1 and is a Direct-to-Phase II Open Topic.

Topic Number Example 2: DON26TX01-NV001. Proposal Number Example 2: N26TX-NV001-0002.
This is a DON topic/proposal under the FY26 STTR BAA Release 1 and is Phase I Conventional Topic.

***NOTE: If a topic accepts both Phase I & Direct to Phase II proposals it will be marked with "D".**

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TO THE WARFIGHTER
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