

# Accelerating **Small Business Innovation** into Navy Capability

From early-stage ideas to operational transition

## About Us

The Department of the Navy SBIR/STTR Programs connect U.S. small businesses and start-ups to Navy and Marine Corps mission needs through competitive, phased R&D awards. Companies move from concept to prototype to acquisition relevance — with multiple pathways to get started.

## Why Work with Us



### Non-Dilutive Funding

Retain full ownership of your company throughout



### Keep Your IP

Intellectual property rights stay with you



### VC-Owned Welcome

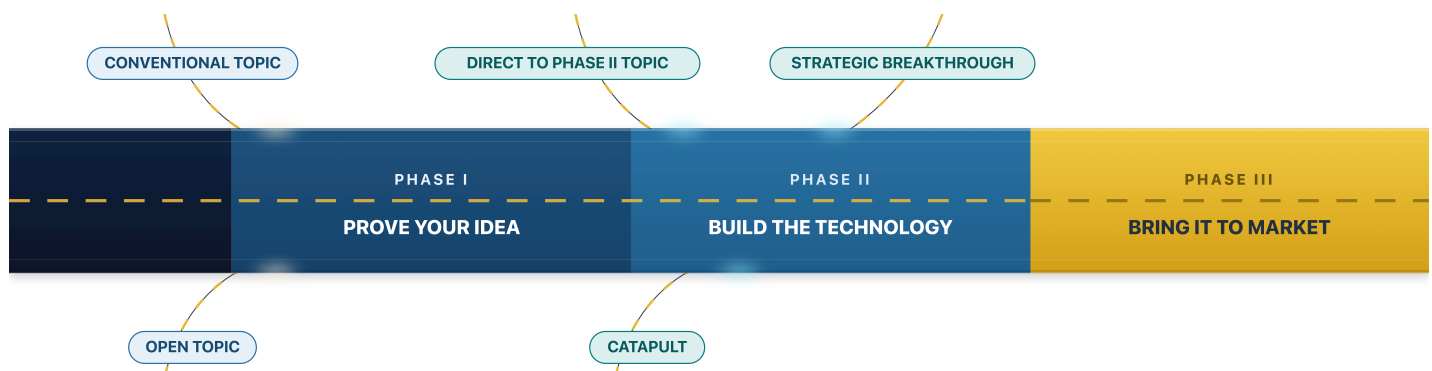
We accept proposals from venture capital-owned companies



### Mission-Driven

Solve real Navy problems with Phase III sole source transition authority

## The Innovation Highway



Multiple ways to enter. One mission: Move your technology to those who need it.

## Entry Points

### INTO PHASE I

#### Conventional Topic

Navy-defined problem sets with specific technical needs and direct Q&A with technical POCs during Pre-Release

COMPETITIVE

BAA

#### Open Topic

Company-driven innovation with broad mission relevance across wide-ranging Navy capability needs

COMPETITIVE

CSO

### INTO PHASE II

#### Direct to Phase II Topic

For companies that have proven feasibility and can go straight into accelerated development

COMPETITIVE

BAA

CSO

#### Catapult

Leverages prior SBIR/STTR awards, adapting proven innovations into Phase II development

GOVERNMENT NOMINATED

#### Strategic Breakthrough

Accelerates high-priority Phase II technologies into operational use and programs of record

GOVERNMENT NOMINATED

BAA = Broad Agency Announcement · CSO = Commercial Solutions Opening

## How to Participate

1

### Confirm Eligibility

Verify your U.S.-owned small business qualifies for the program



2

### Explore Opportunities

Browse topics or review existing awards to find the right fit for your capabilities



3

### Submit Your Proposal

Use provided templates and submit on time through the portal



4

### Stay Engaged

Transition support, business assistance, and follow-on pathways



**Start Here**

Topics, eligibility, and how to apply

navysbir.com

## Tips for Success

- **Join Pre-Release.** The first Wednesday of each month, new topics drop. Engage directly with Technical Points of Contact.
- **Register on SAM.gov early.** Registration can take weeks. Don't let it hold up your submission at the deadline.
- **Apply to topics you can solve.** Focus on problems that match your core capabilities and demonstrated expertise.
- **Read the full BAA or CSO.** The Broad Agency Announcement or Commercial Solutions Opening has the requirements, evaluation criteria, and submission instructions you need.
- **Address the topic directly.** Reviewers score on alignment — make sure your proposal clearly answers the stated need.
- **Have a prior SBIR/STTR award?** Review what the PAEs, ONR, and NAVFAC are looking for — your existing work could be a Catapult or Strategic Breakthrough candidate.

## Who You'll Work With

Navy acquisition is organized into Portfolio Acquisition Executives (PAEs); the Office of Naval Research (ONR) and Naval Facilities Engineering Systems Command (NAVFAC) partner alongside them.

### PAE Aviation

Develops, acquires, and sustains naval aircraft, weapons, and aviation systems across their full life cycles

### PAE Industrial Ops

Manages shipyards, depots, and the industrial base that maintains and modernizes Fleet readiness

### PAE Marine Corps

Equips Marines with ground, IT, and expeditionary systems for crisis-response and combat operations

### PAE Maritime

Delivers surface combatants, amphibious and auxiliary ships, and the combat systems that keep the Fleet at sea

### PAE Mission Systems

Delivers secure communications, networks, and the C4I systems that connect and protect the force

### PAE Munitions

Delivers weapons, ordnance, and energetics — from development and integration through fielding to the Fleet

### PAE Robotics & Autonomous Systems

Advances unmanned platforms across air, surface, and undersea domains

### PAE Strategic Systems Programs

Develops and sustains submarine-launched ballistic missiles and the sea-based deterrents

### PAE Undersea

Develops submarines, undersea vehicles, and the undersea warfare systems that secure the maritime deep

### NAVFAC

Delivers facilities engineering, public works, and expeditionary construction for the Fleet and Marine Corps

### ONR

Fosters basic-to-applied naval research through partnerships with academia, industry, and government

## What We're Looking For

Innovation aligned to the Department of War's Critical Technology Areas.

### Applied Artificial Intelligence

AI-first decision-making, autonomy, and operational efficiency across the force

### Contested Logistics

Assured resupply and operational continuity in disrupted or denied environments

### Scaled Hypersonics

Mach 5+ strike weapons fielded at scale — speed, precision, and survivability

### Biomanufacturing

Living systems producing critical materials at scale; resilient, secure supply chains

### Quantum & Battlefield Information Dominance

Assured communications, precision navigation & timing (PNT), spectrum maneuverability

### Scaled Directed Energy

Cost-effective, high-energy systems to neutralize threats at scale



Check Eligibility  
[sbir.gov/apply](https://sbir.gov/apply)



Browse Topics  
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